## SOCIAL MEDIA PRESENTATION

### SOCIAL MEDIA FACTS

- LinkedIn has over 70 million members in over 200 countries.
- $\circ~$  A new member joins LinkedIn approximately every second, and about half of our members are outside the U.S
  - Source: L:inked-In
- More than 500 million active Facebook users
- 50% of active users log on to Facebook in any given day
- Average user has 130 friends
- People spend over 700 billion minutes per month on Facebook
- More than 70 translations available on the site
- About 70% of Facebook users are outside the United States
- Over 300,000 users helped translate the site through the translations application
  - Source: Facebook
- over 60% of registered Twitter accounts come from outside the US.
- After earthquake in Chile, 1200% increase in signups, much of the traffic in Spanish Source: Twitter Blog

# LINKED-IN

- Business Network
- Groups
  - Subgroups
- Connections
- Event announcement
- Job Announcements
- Industry News

# FACEBOOK

### • Privacy

- Pay Ads- targeted
- Business Application
  - Fan pages
  - Weekly notificiation

### facebook 🖄 🗏 🎯

Search

### Choose Your Privacy Settings

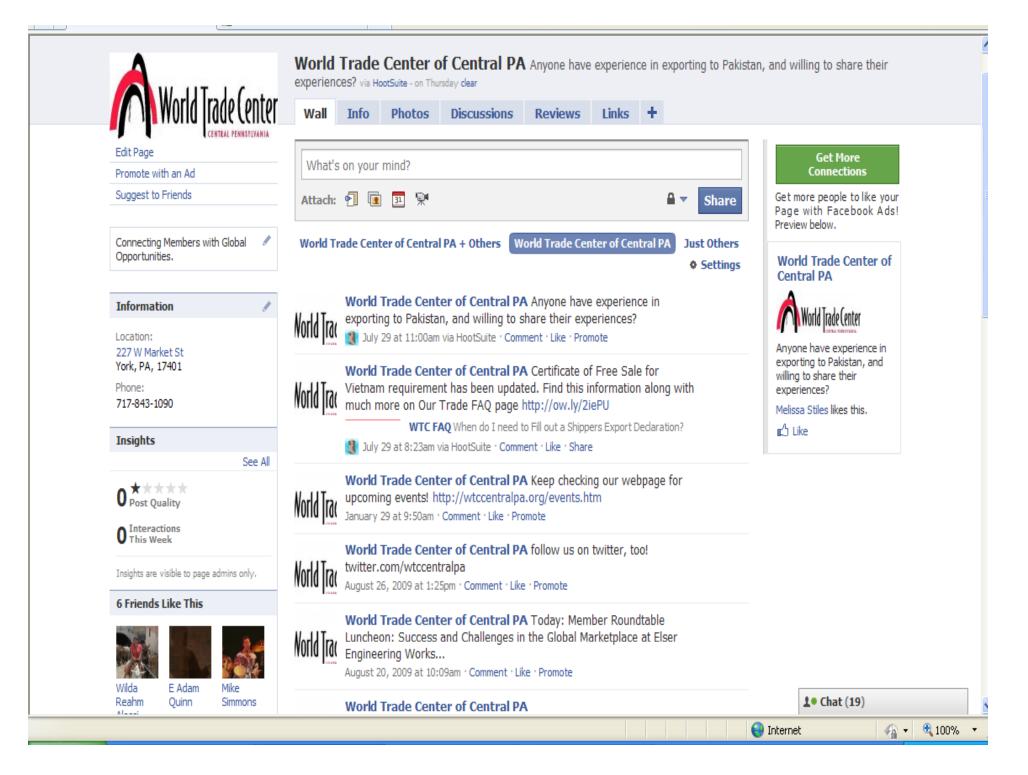
### Basic Directory Information

To help real world friends find you, some basic information is open to everyone. We also suggest setting basics like hometown and interests to everyone so friends can use those to connect with you. View settings

δ

### Sharing on Facebook

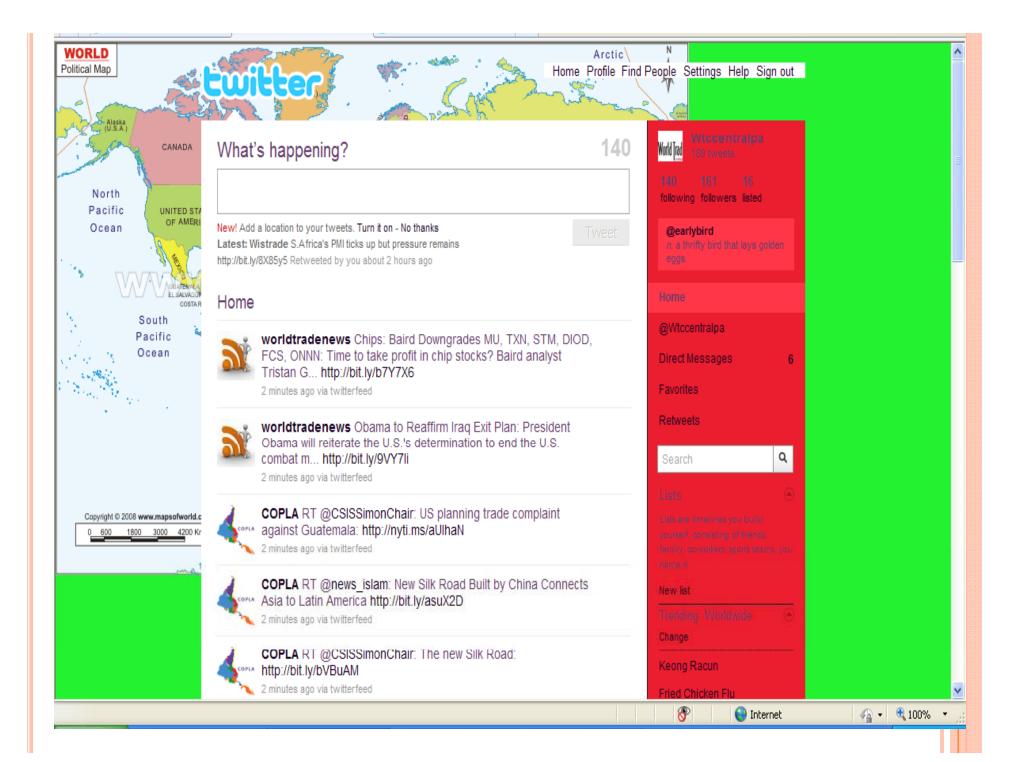
Everyone	Eve	Friends eryone Friend		Other		
Friends of Friends	My status, photos, and posts					
Friends Only Recommended	Bio and favorite quotations		•			
	Family and relationships		•			
	Photos and videos I'm tagged in		٠			
	Religious and political views		٠			
Custom 🗸	Birthday		•			
	Can comment on posts		٠			
	Email addresses and IM			•		
	Phone numbers and address			٠		
	Customize settings					
명한 Applications and Websites Edit your settings for using applications	Block Lists Edit your lists of blocked people and		trolling How You S			
and websites.	applications.	Lean	nnore about your privae	Chat (19)		
				Internet	- <u>-</u>	🕄 100°



### TWITTER

- Microblog
- Examples of what to Tweet
- Replies/Mentions
- Followers
- Keywords
- Hashtags
- Monitoring "Conversations"
- Good/Bad examples
  - Politicians, businesses, etc
- Tweet Ups

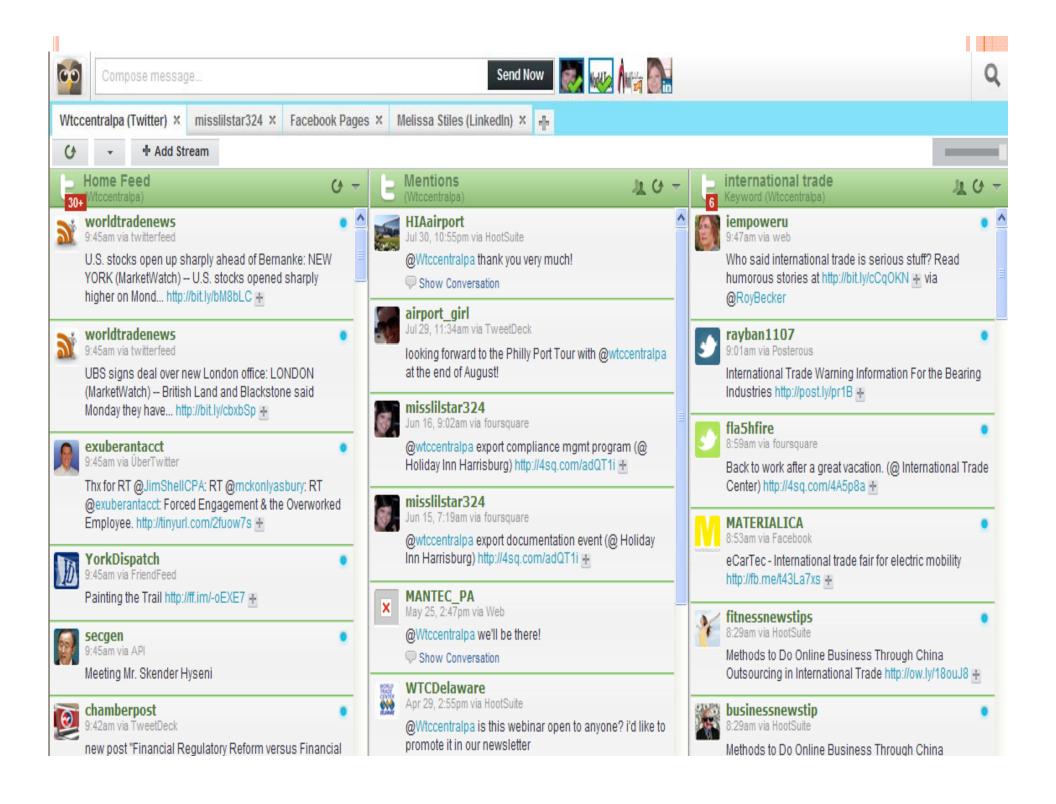




### INTEGRATION

• Social Media tied together

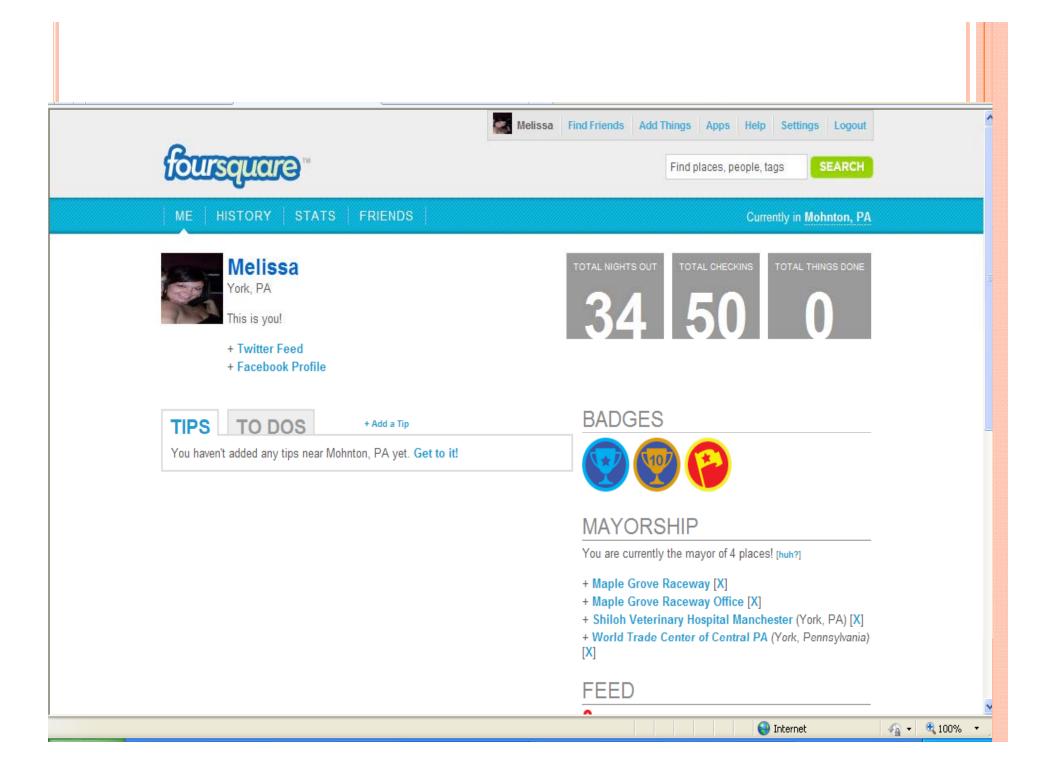
- i.e. WTC has status of Twitter tied to our Linked-in accounts
- Same Status to multiple sites
- HootSuite, Seesmic, etc
- Ping.fm





## FOURSQUARE

- "Checking in"
- See who's around you via 4square or Twitter
- Good way to Advertise Business
- International
- Integrations with Facebook and Twitter
- Mayors/Badges
- Starbucks: Starbucks offered \$1 off any size Frappuccino® for its mayors. Since running their Mayor Special on foursquare, Starbucks (already the most checked in retailer on the platform prior to running the Special) has seen a **50% increase** in Check-Ins at its locations. Also, not only are our users excited about the <u>competition the mayor deal creates</u> but they're also welcoming the opportunity to <u>try new products</u>! Source: 4Square blog
- Tradeshow usage?



### APPLICATIONS

- Droid, Blackberry, Iphone
- Barcode Scanning
  - Marketing, e-newsletters
- Facebook app with Notifications
- Twitter apps
  - Ubertwitter with Tweetphoto
  - Twitter for Blackberry, Iphone
  - Twitter apps
- Applications for almost everything
  - Recipes, Scores, Maps, Music